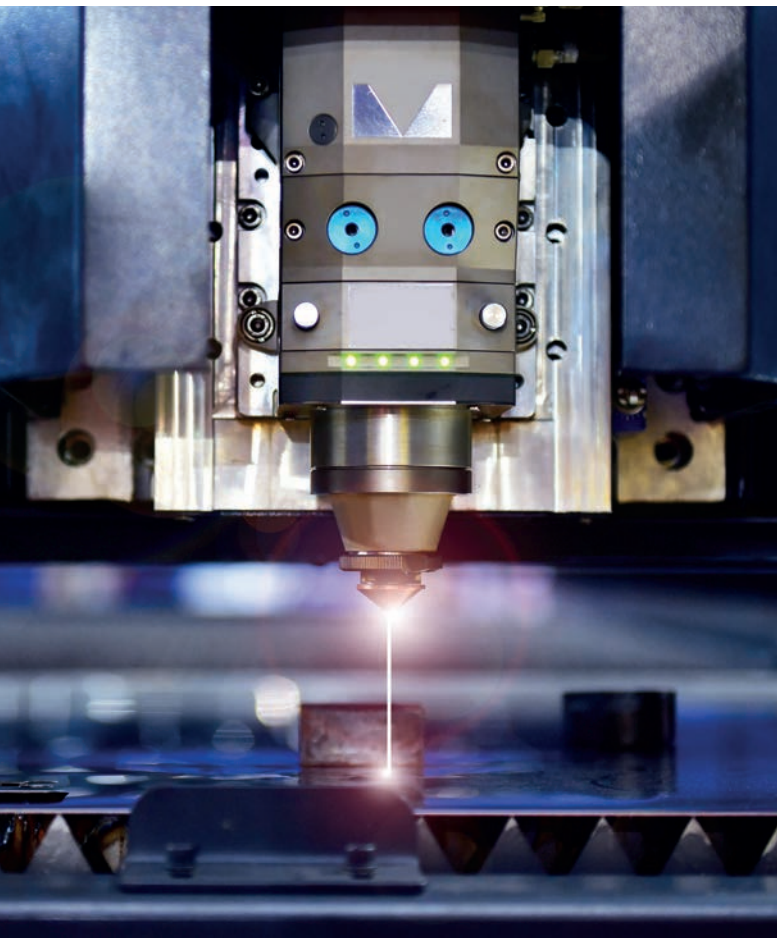


**AIR**  
**PRODUCTS** 



**Optima Metal  
Services**



## Partners with Air Products for their state-of-the-art laser operations

As part of the investment growth strategy, Optima Metal Services chose Air Products for their laser gas supply. The largest stockholder and pre-fabrication process provider in East England saw immediate productivity improvements and an increase in output. Air Products' high-pressure delivery tankers eliminate the requirement to shut down machines for tank refilling, meaning no loss of gas or valuable production time.

### CUSTOMER PROFILE

**1992**

Estd.

**68**

skilled operators

**60,000**

sq. ft factory

**1**

tube laser

**4**

flat bed laser machines

**4**

press brakes

### PROBLEM

Frequent production interruptions from nitrogen supplier impacting return on investment and output rates



Venting down the tank



Filling the tank



Building tank pressure back

### SOLUTION

Installation of:

**40<sup>MT</sup>**

of Nitrogen storage

**2,000**

litre Oxygen CryoEase® tank

### RESULTS

Move to

**24** hour

production to provide same day/next day delivery

“We use Air Products for their great service. Their fast turnaround and high pressure refills mean that we don't lose any production times on our machine. We need allies like Air Products to help us continue to grow.”

Neil Thurston, Director, Optimal Metal Services.

For more information visit:

[www.airproducts.co.uk](http://www.airproducts.co.uk)

**AIR PRODUCTS** 